**HEALTH ADMINISTRATION (HAD)**

**HAD 101 Intro to Health Administration (3 credits)**
An introduction to health care services focusing on current components, practices, issues, and trends in the health delivery system. Emphasis is placed on the social, political, economic, legal, and technological forces that affect health care.

*Attributes: Undergraduate*

**HAD 110 Prin Publ Hlth & Epiderm (3 credits)**
A survey of environmental, communicable, chronic, and genetic health problems and the public health and epidemiological responses to them. Basic epidemiological concepts, strategies, research, methodologies, and statistical tools will be introduced.

*Attributes: Undergraduate*

**HAD 115 Research Methods in HAD (3 credits)**
Health Services Research explores the history of health research, basic principles and types of research in order that health administrators will be able to critically evaluate research in healthcare. This course is a combination of lecture, discussion and experiential learning designed to instill a critical understanding of the research process for application to professional practice.

**HAD 120 Fin Mgt Hlth Care Organization (3 credits)**
An advanced application of the current issues and techniques affecting financial management in the healthcare system. Topics include cost accounting, cost benefit analysis, accountability in for-profit/non-profit institutions, prospective and third party payments, management information systems for operational and fiscal control, and cost containment. Prerequisite: HAD 101.

*Prerequisites: HAD 2605 or HAD 100 or HAD 101*

*Restrictions: Enrollment is limited to PLS/HDC level students.*

**HAD 200 Health Care Law & Ethics (3 credits)**
An overview of the legal and ethical issues central to the healthcare delivery system and their impact on individual institutions and professionals. The relationships among biomedical and research technology, societal changes, court rulings, and governmental legislation within the context of the healthcare system will be examined. Prerequisite: HAD 101.

*Prerequisites: HAD 2605 or HAD 100 or HAD 101*

*Restrictions: Enrollment is limited to PLS/HDC level students.*

**HAD 210 Plan & Mktg Health Care Org (3 credits)**
An introduction to general strategic planning and marketing for healthcare systems with particular emphasis on the evolution from a provider-controlled environment to a consumer market. Review of key factors such as rising costs, increasing competition, legislation/regulation, technological advancements, and increased consumer sophistication.

*Attributes: Undergraduate*

**HAD 220 Health Policy (3 credits)**
An overview of how health care policy is enacted in the U.S. Analysis of how the expansion of government programs and regulations since 1965 have influenced health care delivery. Emphasis will be placed on current policy questions and important health care policy debates.

*Prerequisites: HAD 2605 or (HAD 100 or HAD 101)*

*Attributes: Undergraduate*

**HAD 301 Health Info Mgmt Systems (3 credits)**
A critical skill for health administrators is to be able to gather, organize, analyze and safely store important health information. This course provides an overview of healthcare information management and applications within healthcare organizations. Prerequisite: HAD 101

*Restrictions: Enrollment is limited to PLS/HDC level students.*

**HAD 310 Seminar in Hlth Administration (3 credits)**
Taken with the Practicum, this course is the capstone for integration between theory and practice of health administration. Each student will be responsible for the preparation of a research paper on a topic in health administration. Topics of emphasis will include health services research, administration in health settings, organizational development, human resource development, and current issues relevant to student field practicums. Students must have permission before enrolling.

*Prerequisites: (HAD 101 and (HAD 110 and (HAD 200 and (HAD 210 or HAD 220)*

*Restrictions: Enrollment is limited to PLS/HDC level students.*

**HAD 346 Admin Health Care Organization (3 credits)**

**HAD 551 Managed Health Care (3 credits)**

**HAD 552 Health Administration (3 credits)**
An introduction to the principles of administration within health and human services organizations and the basic concepts of leadership and organizational theories relevant to effective administration of healthcare institutions. Organizations are viewed as open systems requiring constant interactions with the environment. Considerable emphasis is placed on quality improvement and organizational change.

*Restrictions: Enrollment is limited to Graduate level students.*

**HAD 553 Health Care Organization (3 credits)**
An overview of the organization, structure, and financing of the healthcare delivery system in the United States. The various elements comprising the system will be presented, along with an exploration of the basic concepts and measures of health, disease, needs, quality, and utilization. Issues in healthcare resourcing, institutions, and system organization will be examined.

*Restrictions: Enrollment is limited to Graduate level students.*

**HAD 554 Health Care Law (3 credits)**
An examination of the major legal issues encountered in the health care field by administrators and practitioners. Among the topics to be included are principles of liability, legal aspects of medical ethics, and legislative and regulatory factors in health care delivery.

*Restrictions: Enrollment is limited to Graduate level students.*

**HAD 555 Acc for Health Care Organiztms (3 credits)**
An introduction to basic accounting techniques used in the healthcare industry. Prerequisites: three core courses — HAD 552, HAD 553, HAD 600, HSV 550, or HSV 551.

*Restrictions: Enrollment is limited to Graduate level students.*

**HAD 556 Fin Manag of Health Care Org. (3 credits)**
An introduction to basic accounting techniques used in the healthcare industry. Prerequisites: HAD 552, HAD 553, HAD 600, HSV 550, and HSV 551.

*Prerequisites: HAD 555*

*Restrictions: Enrollment is limited to Graduate level students.*
HAD 557 Health Care Strat Plan & Mkgt (3 credits)
An introductory course that examines the foundations, principles, and basic applications of this field. Internal and external forces that shape marketing policies and planning are explored. Topics include the development of marketing strategies and programs, as well as marketing mix variables and general healthcare planning. Prerequisites: HAD 552, HAD 553, HAD 600, HSV 550, and HSV 551. Restrictions: Enrollment is limited to Graduate level students.

HAD 558 Hospital Administration (3 credits)
In depth study of hospital operations with emphasis on not-for-profit/nonprofit settings; focus on departmental operations, role of administration, the board, and medical staff. Includes legal and reform trends affecting hospitals, financial mechanisms, budgeting, labor relations and corporate restructuring. Prerequisites: HAD 552, HAD 553, HAD 600, HSV 550, and HSV 551. Restrictions: Enrollment is limited to Graduate level students.

HAD 559 Health Policy (3 credits)
The formulation and analysis of health policy at federal, state, local, and corporate levels. This course presents an overview of the legislative, regulatory, and political processes and their effect on the health care system. This course will provide a conceptual and analytic framework for bioethical policy analysis regarding policy formulation, adoption, implementation, operation, evaluation, and termination. Pragmatic application of policy analysis tools is included. Restrictions: Enrollment is limited to Graduate level students.

HAD 560 Health Care Informatics (3 credits)
A survey of the current use of information technology in the clinical and management practice for the healthcare delivery enterprise. Students will become familiar with the basic terminology, strategies, and utilization of IT as a key component in the delivery of patient care. Prerequisites: HAD 552, HAD 553, HAD 600, HSV 550, and HSV 551. Restrictions: Enrollment is limited to Graduate level students.

HAD 561 Health Care and the Internet (3 credits)
Examination of the specific roles that internet technology plays in healthcare. Observations and trends that play a significant role in improving the quality of healthcare delivery will be discussed. Various components such as intranets, extranets, knowledge management and web design concepts will be explored. Restrictions: Enrollment is limited to Graduate level students.

HAD 562 Hlth Info Mgt Sys Data & Infra (3 credits)
Analysis and case study of IT networks, internets, data interchange, data access, and data management. Prerequisite: for Healthcare Informatics students only and HAD 560 is preferred.

HAD 563 Hlth Info Mgt Syst Appl (3 credits)
Case study of the foundation and incorporation of the critical IT applications in the modern healthcare delivery enterprise. Specific applications will be explored with an emphasis placed on the practice of Managed Care. Note: This course is available for Healthcare Informatics students only. It is preferred that students have taken both HAD 560 and HAD 562 before taking this course.

HAD 564 Computer-Based Patient Record (3 credits)
An in-depth analysis of the Institute of Medicine’s (IOM) standards, requirements, attributes, and benefits of the CPR and its use in the healthcare delivery enterprise. The use of data warehouses, data repositories, and integration technology will be explored relevant to CPR development along with the various issues and strategies for implementation.