REAL ESTATE MINOR

The purpose of a minor in Real Estate Finance is to introduce students to a range of real estate topics including commercial real estate valuation; real estate financing (mortgages, leasing, and the importance of financial leverage in real estate investing); sustainability; and real estate development. Additionally, students will have the opportunity to improve their real estate-specific writing skills in order to succeed in this industry

Learning Goals and Outcomes

Goal 1: Functional finance skills

> **Outcome 1.1:** Students will learn the concepts and tools necessary to value commercial and residential real estate assets.

Goal 2: Critical Thinking skills

> **Outcome 2.1:** Students will learn the skills to develop, implement, examine, and evaluate the validity of assumptions underlying the valuation techniques for real estate assets.

Goal 3: Communication Skills

> **Outcome 3.1:** Students minoring in Real Estate Finance will learn to make recommendations that are clearly and effectively supported by written analysis.

Requirements

Code	Title	Hours
ACC 101	Concepts of Financial Acct [1]	3
FIN 200	Intro to Finance [1]	3
REF 301	Commerc Real Estate Valuation	3
REF 303	Residential Loans& Investments	3
REF 400	Commercial Real Estate Dev	3
REF Elective [2]		3
Total Hours		**18**

1

The first two courses in the Real Estate Finance minor are in the Business Core: ACC 101 and FIN 200. These two courses can be double counted toward a Business student's minor and do not have to be replaced with additional courses for the minor. Students are responsible for completing all prerequisites to the courses required for the minor.

2

The REF elective must be a 300- or 400-level REF course. FIN or RMI courses cannot be used to satisfy the requirements of the REF minor unless approved by the Finance Department Chair.